

Hieu Van Nguyen

Financial Planning & Analysis leader, corporate development and fleet asset finance

Las Vegas, Nevada

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Summary

Finance leader who turns analysis into the decisions leadership acts on. Hieu Van Nguyen has worked across investment banking, corporate development and operating FP&A. He ran sell-side M&A processes totaling more than \$1 billion in transaction value, led the financial work on multi-site divestitures and capital investment programs, ran FP&A for a \$3 billion-plus global division, and now owns fleet-asset finance for a 100-plus engine program at Allegiant Air. He holds a triple major in Financial Mathematics, Statistics and Computer Science, and replaces manual reporting with automated systems.

Experience

FP&A Fleet Assets Manager

June 2026 to present

Allegiant Air, Las Vegas, Nevada

- Owns the monthly close and spend variance reporting for a 100-plus engine fleet program, and rebuilt the reporting to make it faster and cleaner.
- Reviews leadership-facing financials, and caught and resolved a \$20+M full-year reporting error before it reached the executive team.
- Defends the company's spend against its MRO overhaul vendors by substantiating credit refunds and challenging multimillion-dollar invoices line by line against contract, on the first claim under a newly signed master agreement.
- Built a leaner-capital strategy for the fleet's spare engines that held service levels while cutting idle spare-days from 476 to 455 and freeing the working capital they tie up.
- Led engine-fleet integration for a major acquisition, bringing 15-plus acquired engines into the operating financial picture and standing up the reference framework the combined program now runs on.
- Runs the cross-functional weekly engine program review and serves as the commercial point of contact to the MRO vendors behind the program's largest maintenance costs.
- Scope also covers overhaul-vendor negotiations, multimillion-dollar insurance recovery and the long-term fleet-disposition strategy that decides how capital is deployed across the fleet.

Corporate Development Senior Associate

February 2025 to June 2026

CHS Inc., Minneapolis, Minnesota

- Drove the financial and structuring work behind a multi-site grain-asset divestiture: eight elevator locations across two business units carved into three transactions, defining the deal perimeter and shaping the buyer landscape leadership took to market.
- Led the valuation behind a renewable-diesel and oilseed-crush capital program, pricing each plant investment across the feedstock, trade-policy and clean-fuel-credit scenarios (RVO, 45Z) that determine which projects clear, and gave leadership the read it used to direct capital.
- Built the financial backbone for a regulated midstream pipeline negotiation, modeling the tariff, volume-commitment and escalation economics that set the company's position at the table.
- Ran diligence on a live acquisition and gave the steering committee and senior leadership the analysis behind the go-forward decision.

FP&A Lead

February 2024 to February 2025

Ecolab, Minneapolis, Minnesota

- Served as the FP&A lead for a \$3 billion-plus global life-sciences and healthcare division, owning its budgeting, forecasting and variance, and writing the financial story that reached the C-suite, the board and investor relations.
- Cut the division's monthly financial reporting cycle from roughly four days to under fifteen minutes and made it more reliable.
- Advised the commercial organization on pricing, competitive position and territory strategy, and rebuilt the business-case approval process to move decisions through senior leadership faster.

Investment Banking Associate

June 2021 to February 2024

Piper Sandler, Minneapolis, Minnesota

- Ran 15-plus live sell-side M&A processes end to end, from valuation to close, across healthcare, medical technology and diversified industries, totaling more than \$1 billion in transaction value.
- Served as deal lead on concurrent mandates for founder- and PE-owned sellers, directing diligence, modeling and management presentations and acting as the seller's day-to-day lead through close.
- Was the technical authority on valuation for deal teams, building the LBO, DCF and comparable analyses that senior bankers and clients made decisions on.
- Generated roughly 35 to 40 percent of the team's business-development output alongside senior bankers, and built the bench by recruiting, training and mentoring its analysts and summer associates.

Strategy & Consulting Senior Analyst, M&A (Early Promotion)

March 2020 to June 2021

Accenture, Minneapolis, Minnesota

- Executed buy-side acquisitions across healthcare, financial services and the public sector, leading the diligence and valuation that delivered 15 to 25 percent purchase-price improvements.
- Led market analysis and integration work that drove synergy capture across the firm's acquisition portfolio.
- Directed a five-person task force that uncovered a fraudulent-identity scheme in state unemployment claims, protecting millions in public funds.

Education

University of Minnesota, Twin Cities, Minneapolis, Minnesota

Bachelor of Science, Financial Mathematics, Statistics, and Computer Science (triple major), December 2019

Honors: Presidential Scholarship (full ride), Dean's List, James Costigan Scholarship

Skills

Core expertise

FP&A and Variance Analysis, Corporate Development and M&A, Divestitures and Capital Investment Analysis, Financial Modeling (LBO, DCF, 3-Statement), Vendor and Contract Negotiation, Reporting Automation (Power BI, Excel/VBA), Asset and Fleet Economics, Executive and Cross-Functional Communication

Technical

Financial Modeling, Power BI, Excel (VBA / Macros), SQL, Python, SAP ERP, Bloomberg Terminal

Certifications

Series 79

Series 63

Securities Industry Essentials (SIE)

Languages

English (Full Professional)

Vietnamese (Native / Bilingual)